Ujjwol Paudel

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Arizona State University

W. P. Carey School of Business

Education

Ph.D., Business Administration with Concentration in Agribusiness, Arizona State University (Expected)	2021-2025

> *Interests:* Industrial Organization, Labor Economics, Food Economics
>
> *Dissertation Chair:* Timothy J. Richards

M.S., Mathematics, Swiss Federal Institute of Technology in Zürich (ETHZ, Switzerland)	2015-2018
B.S., Mathematics, Jacobs University Bremen (Germany)	2012-2015

Job Market Paper

1. Labor Market Power in the US Food Retailing Industry

   Draft coming soon

   Abstract. Using 2006-2022 data on US food retailers, I study labor market power by examining gap between worker productivity and wages. First, I analyze how labor market concentration (measured by population density and establishment counts) affects minimum wage impacts on store employment. I find positive employment effects in concentrated markets, suggesting oligopsony power. To test this hypothesis, I estimate labor markdowns using production function methods, revealing how wage-setting power varies by market concentration, time, and firm characteristics. The findings indicate that retailers in concentrated markets maintain larger productivity-wage gaps, allowing them to absorb minimum wage increases while raising employment.

Working Papers

1. Minimum Wages and Pass-Through (w/ Timothy J. Richards). 2024.

   Revise and Resubmit at American Journal of Agricultural Economics.

   [Paper] [Slides]

2. Farmworker Bargaining in US Agricultural Labor Markets (w/ Timothy J. Richards). 2024.

   Revise and Resubmit at Applied Economic Perspectives and Policy.

   [Paper] [Slides]

3. Retail Concentration and Wages (w/ Timothy J. Richards & Keenan Marchesi). 2024. *Under Review.*

   [Paper]

4. Cross-Platforms Merger Effects. 2023.

   [Paper]

Works in Progress

1. Supermarket Entry and Labor Markdowns.

2. Food Intentions and Food Outcomes (w/ Justin Bina).

3. Advertisements and Market Power in Retailing (w/ Qingxiao Li).

Presentations (Including Scheduled)

AEA-ASSA	2025
PhD - Economics Virtual Seminar; ASU; EARIE; ETH Zürich; AAEA	2024
AAEA; INFORMS Marketing Science	2023

Honors and Awards

University Graduate Fellowship (USD 2,162), *ASU*	2024-2025
3-Minute Thesis (3MT) Competition Finalist, *ASU*	Oct 2024
James Sweitzer Memorial Scholarship (USD 5,064), *ASU*	2022-2024
Travel grant from Graduate Student Association (USD 1,900), *ASU*	2023, 2024
Travel grant from Agricultural & Applied Economics Association (USD 500), *AAEA*	Jul 2024
Doctoral Consortium Fellow, *INFORMS Marketing Science Conference (Miami, Sydney)*	2023, 2024
First place in Social Science Poster Contest, *ASU*	Nov 2023
Richard S Gordon Scholarship (USD 700), *ASU*	Fall 2022
Institutional and Behavioral Economics Section Scholarship (USD 500), *AAEA*	May 2022
University Graduate Fellowship (USD 2,162), *ASU*	Fall 2021
Scholarship for Master's Studies (CHF 16,000), *Vontobel Foundation, Zürich*	2016-2018

Teaching

Food Supply Networks (Instructor), *ASU*	Spr 2024
[Syllabus] [Schedule][Evaluations]	
Strategic Pricing in Food Markets (TA for Prof. Tim Richards), *ASU*	Spr 2024
Food Retailing (TA for Prof. Renee Hughner), *ASU*	2022-2023
Business Mathematics & Statistics (Instructor), *King's College Nepal*	2018-2021

Professional Experiences

President, Graduate Student Org., Morrison School of Agribusiness, ASU	2024-2025
Participant, USDA Food Prices & Forecasting Workshop	Jul 2024
Twitter/X Manager, International Section of the AAEA	2022-2023
Participant, Mixtape Causal Inference Sessions	2022-
Participant, Summer School on Experimental Methods, Michigan State University	May 2022
Referee for *Canadian Journal of Agricultural Economics*	

References

Prof. Timothy J. Richards (Advisor)
Arizona State University
Email: trichards@asu.edu

Prof. Nicholas Vreugdenhil (Committee Member)
Arizona State University
Email: nvreugde@asu.edu

Prof. Steve Hamilton (Committee Member)
Orfalea College of Business, Cal Poly
Email: shamilto@calpoly.edu